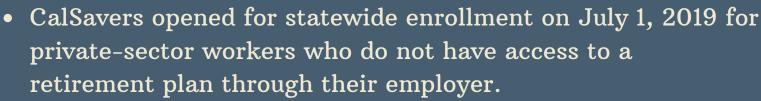


GEORGETOWN UNIVERSIT

McCourt School of Public Policy Center for Retirement Initiatives

CalSavers

IMPLEMENTATION UPDATE as of 1/23/2020



- The program offers participants a simple, portable, low-cost way to save via a Roth IRA account with a set of investment options.
- A small group of employers participated in a pilot program conducted in two waves, the first in late November 2018 and the second in mid-April 2019.

Employer Registration Timeline

June 30, 2020

June 30, 2021

June 30, 2022

More than 100 employees

More than 50 employees

5 or more employees

Current Status²

698

4,294

28.41%

\$103.47

5.25%

\$1,654,525.37

employers registered

funded accounts

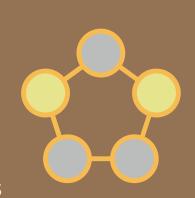
effective opt-out rate

average monthly contribution amount

average contribution rate

total assets

- The program is currently open to employers with more than 100 employees, although other employers may join at any time before their registration deadline.
- Eligible employers must use the CalSavers program or select a qualified plan in the private market.
- Employee participation is voluntary. Employees may opt-out at any time.



Source:

- 1. From CalSavers. For more information about the program, go to the CalSavers Homepage.
- 2. Participation & Funding Snapshot from CalSavers, Data as of January 23, 2020.