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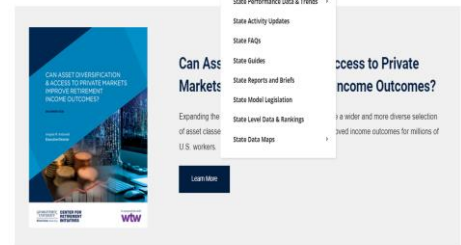
**CENTER FOR
RETIREMENT
INITIATIVES**

Webinar | June 27, 2023

**19 States and \$864+ Million in Assets:
Meet the 2023 New State-Facilitated
Retirement Savings Programs**

The Georgetown Center for Retirement Initiatives

State-Facilitated Retirement Savings Programs Clearinghouse



2023 State Program & Legislative Activity Map
Click on the map below to view program information by state (not shaded states)
Login to view detailed 2023 state legislative activity updates (green states)



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Source: Georgetown University's Center for Retirement Initiatives

State Program Action Updates

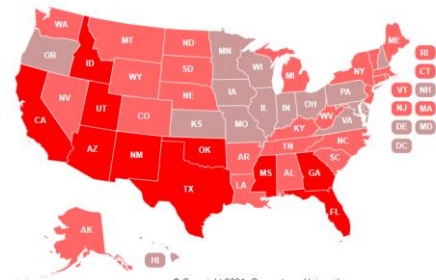
Upcoming board meetings:
• CO: 6/27, ME: 6/27, DE: 7/13, ME: 7/19;
CT: 7/21, OR: 8/15, RI: 8/17, NJ: 8/18;
CA: 8/21, VA: 8/23, MA: 8/30, MD: 9/11

Recent program action:

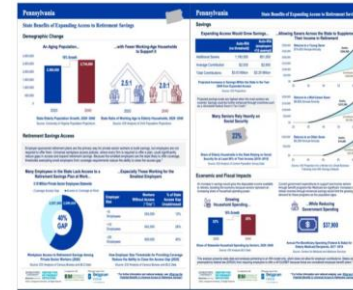
- Oregon passes cross \$500 million asset milestone
- Maryland's approved to all eligible employees on June 20, 2023
- New Jersey releases RFP for program administration (proposals due July 31, 2023)
- New York releases RFP for program administration and investment management services (proposals due August 2, 2023)
- View CRI's Monthly Performance Trend Report, May 2023
- View CRI's Program Snapshots for MN, MO, NJ, and VT
- CA, CT, IL, MD and OR release May 2023 program data

→ View All State Legislative and Implementation Updates

State-Facilitated Retirement Savings Programs
\$864+ Million in Assets
As of June 30, 2023, state-facilitated retirement savings programs have accumulated over \$864 million in assets, up from \$750 million just one year ago.



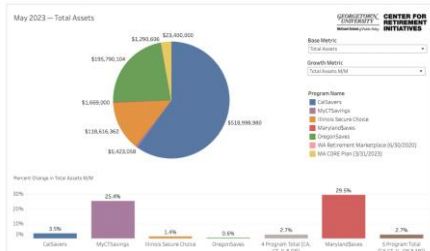
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Monthly Individual State Program Specific Data & Trends

- California
- Illinois
- Oregon
- Connecticut
- Maryland
- Massachusetts
- Washington

Monthly State Program Data & Trends



Frequently Asked Questions

State-Facilitated Retirement Savings Program Models
Auto-IRA Common Program Design Features
Employer and Employee Program Experience
Comparison of the Basic Features of an IRA and a 401(k)
A Comparison of Traditional IRAs and Roth IRAs
Impact of State Programs on Employer-Sponsored Plans
Vendors Servicing State-Facilitated Retirement Savings Programs



State Program Guides

STATE BRIEF 22-01 | JUNE 30
State-Facilitated Retirement Features
This document provides summary state-facilitated retirement savings programs.



State Policy Reports and Briefs

POLICY REPORT 21-02 | MARCH
State-Facilitated Retirement and the Tax Code for
This paper provides policymakers with information on the tax treatment of state-facilitated retirement savings programs. It explores how ERISA and the Tax Code rules apply to 401(k)s, including the new rules allowing states (and others) to possibly lower 401(k) costs by sponsoring group-401(k)s and PEPs.



State Benefits of Expanding Access to Retirement Savings

This report provides state-level analysis of the benefits of expanding worker access to save for retirement through state-facilitated auto-IRA programs. This report follows CRI's earlier research on the potential benefits of national universal access to retirement savings options for U.S. workers (see [Policy Report 20-02](#)). Included in the analysis are 51 state (and DC) fact sheets that provide information on key state-specific metrics including demographic trends related to the aging of the population, the size of the retirement savings access gap, the projected growth in savings with an auto-IRA program, and the economic and fiscal benefits to the state of adding new savers. (See [State-by-State Interactive Map](#).)

State Resource Center

Please click below to access materials produced by previous and current study and implementation studies.



Panelists: (in order of presentation)

- **Senator Sandra Pappas (MN)**, Sponsor of the Minnesota Secure Savings Retirement Program
- **Senator Dallas Harris (NV)**, Sponsor of the Nevada Employee Savings Trust
- **Michael Pieciak**, Vermont State Treasurer
- **Representative Michael O'Donnell (MO)**, Sponsor of the ShowMe Retirement Savings Program
- **David Young**, Colorado State Treasurer

Moderator:

- **Angela Antonelli**, Research Professor and Executive Director, Center for Retirement Initiatives

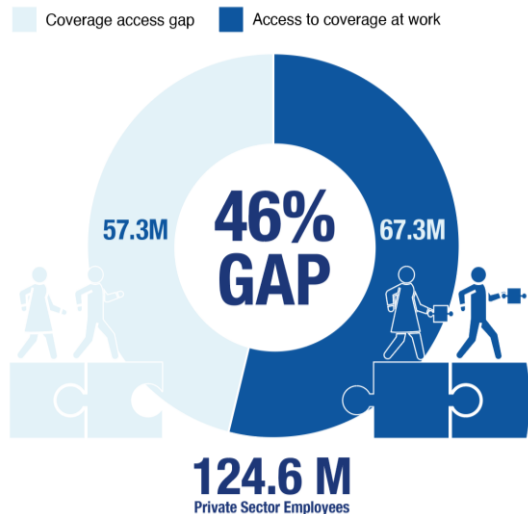
Angela Antonelli

Executive Director

Center for Retirement Initiatives

Significant Gap in Access to Retirement Savings Among Private Sector Workers

More than 57 Million Employees Lack Access to a Retirement Savings Plan in their Workplace (2020)



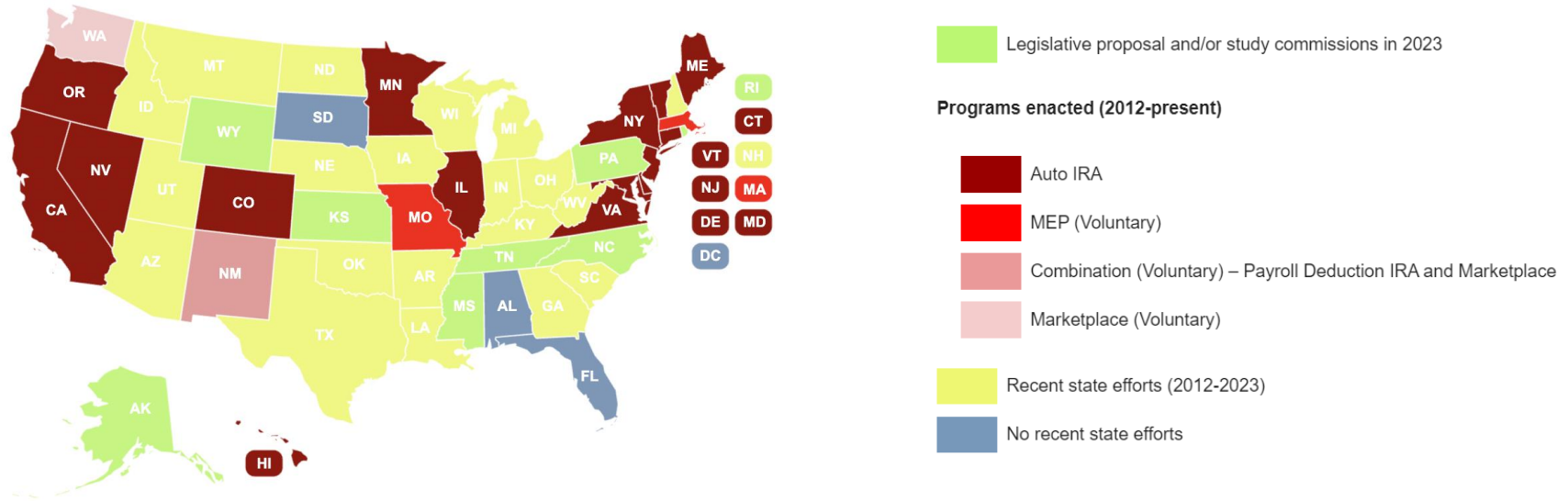
ESI analysis of Census Bureau Current Population Survey and BLS National Compensation Survey Data.

- Disproportionately affects small businesses because of costs, administrative burden, and other responsibilities
- Disproportionately disadvantages women and people of color
- Cost of doing nothing too great for policymakers to ignore

Source: [Antonelli \(2020\)](#). "What are the Potential Benefits of Universal Access to Retirement Savings?" Georgetown University Center for Retirement Initiatives in conjunction with Econsult Solutions, Inc.

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2023 State Programs and Legislative Action



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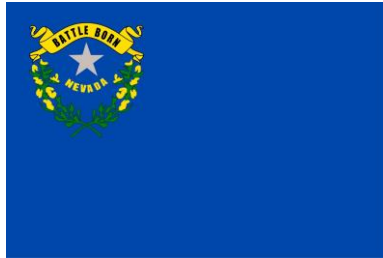
Source: Georgetown University's Center for Retirement Initiatives

2023 New State Programs – Bipartisan Progress



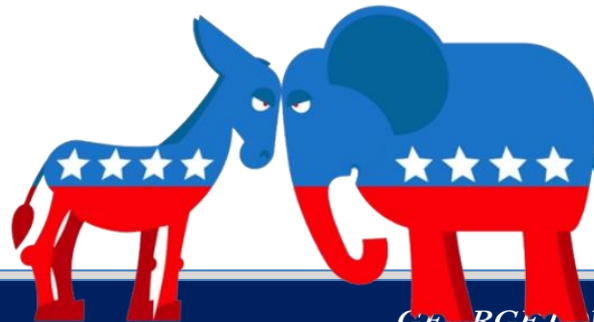
Minnesota
New State Program
Auto-IRA

Nevada
New State Program
Auto-IRA



Missouri
New State Program
MEP 401(k)

Vermont
New State Program
Auto-IRA



State Retirement Savings Programs

(19 States)

Individual Retirement Account (Auto-IRA)= 15 states			Voluntary Open Multiple Employer Plan (MEP)	Voluntary Payroll Deduction IRA	Voluntary Marketplace
California	Illinois	New Jersey	Massachusetts	New Mexico	New Mexico
Colorado	Maine	New York	Missouri		Washington
Connecticut	Maryland	Oregon			
Delaware	Minnesota	Vermont			
Hawai'i	Nevada	Virginia			

Green = program now open to all eligible workers

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State Program Performance



\$864+ Million in Assets

CA, CT, IL, MD, OR=\$840 million
as of 5/31/2023
+MA and WA



155,399 Registered Employers

CA, CT, IL, MD, & OR
as of 5/31/23



683,660 Funded Accounts

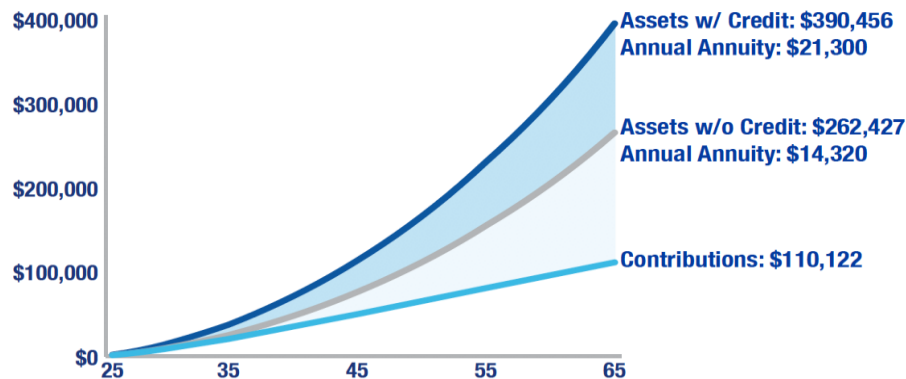
CA, CT, IL, MD, & OR
as of 5/31/23

Can Saving a Modest Amount Make a Difference? YES!

Starting Sooner and Saving Longer Improves Retirement Outcomes

By starting to save early through simple, automatic and consistent contributions, workers with average earnings levels will have the opportunity to build substantial private savings levels to increase their retirement incomes & supplement Social Security or help to defer starting Social Security (and boost benefits).

Figure 2.4: An Enhanced Saver's Credit Increases Lifetime Returns to a Young Auto-IRA Saver



Source: [Antonelli \(2020\)](#). "What are the Potential Benefits of Universal Access to Retirement Savings?" Georgetown University Center for Retirement Initiatives in conjunction with Econsult Solutions, Inc.

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The Road Ahead

- ✓ Continue to add new state programs
- ✓ Continue to build bridges to increased bipartisan support, including more conservative states
- ✓ Build partnerships among states to streamline administration, keep costs low, and achieve greater efficiencies of scale
- ✓ Lessons learned and best practices will continue to sharpen performance and outcomes
- ✓ Continue to monitor private provider progress helping to close the access gap (Secure and Secure 2.0) – state programs and private providers are complementary

Sen. Sandra Pappas (MN)

Sponsor

Minnesota Secure Savings Retirement Program

Sen. Dallas Harris (NV)

Sponsor

Nevada Employee Savings Trust

Michael Pieciak

Vermont State Treasurer

VT Saves

Rep. Michael O'Donnell (MO)

Sponsor

ShowMe Retirement Savings Program

Dave Young

Colorado State Treasurer

ColoradoSecure Savings Program

QUESTIONS?

**Center for Retirement Initiatives
McCourt School of Public Policy**

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